



**ATAL BIHARI VAJPAYEE SCHOOL OF
MANAGEMENT AND ENTREPRENEURSHIP
JAWAHARLAL NEHRU UNIVERSITY
New Delhi - 110067**

Winter – 2025

MBA Semester – II (2024 – 2026 Batch)

Course Code	Title of Papers	Credits	Faculty Name
MB 13102	Financial Management	3	Dr. Sakshi Sharma
MB 13303	Human Resource Management	3	Prof. Arvind Kumar
MB 13501	Information Technology for Business	3	Dr. Priya Gupta
MB 13602	Production and Operations Management	3	Dr. Vaniki Joshi Lohani
MB 13603	Business Research Methods	3	Dr. Lokesh Jindal
MB 13604	Project Management	3	Dr. Brajesh Kumar Tiwari
MB 12802	Business Environment	2	Dr. Arvind P Arahant



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Winter – 2025

MBA Semester – IV (2023-25 Batch)

Core Course			
Course Code.	Title of Papers	Credits	Faculty Name
MB 13401	Entrepreneurship Theory and Practice	3	Dr. Vikram Bansal
Electives- Accounting & Finance			
MB 33116	International Financial Management (Major Students)	3	Dr. Vaniki Joshi Lohani
MB 33113	Working Capital Management (Major Students)	3	Dr. Brajesh Kumar Tiwari
MB 33115	Business Analysis and Valuation (Major & Minor Students)	3	Dr. Sakshi Sharma
Electives – Marketing			
MB 33203	Rural Marketing (Major & Minor Students)	3	Dr. Vikram Bansal
MB 33210	Advertising Management (Major Students)	3	Prof. Rajeev Sijariya
MB 33211	Marketing of Services (Major Students)	3	Dr. Lokesh Jindal
Electives – OB & HRM			
MB 33307	Employment Relations: Laws of Industrial Relations (Major Students)	3	Prof. Arvind Kumar
MB 33306	Ethical issues in HR (Major Students)	3	Dr. Arvind P Arahant
MB 33315	Psychometric Testing and HR skills (Major & Minor Students)	3	Dr. Geetanjali Batra
Electives –Operations			
MB 33805	Environment Analysis & Management (Major Students)	3	Dr. Sakshi Sharma / Dr. Vaniki Joshi Lohani
MB 33605	Export and Import Management (Major & Minor Students)	3	Prof. Rajeev Sijariya
MB 33606	Distribution Management (Major Students)	3	Dr. Geetanjali Batra
Electives – IT			
MB 33501	Artificial Intelligence Applications in Management (Minor Students)	3	Dr. Priya Gupta